

Independent Contractor model

TheSmarterWindowCleaner.com

\$75

Storefront price Comparison

\$140

Inputs

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Number of Owners	Hours Worked	Stores Completed	Price Charged per store	Cost paid per store
1	12	10	\$75	\$ 40.00

Number of Owners	Hours Worked	Stores Completed	Price Charged per store	Cost paid per store
1	12	10	\$140	\$ 75.00

Net Labor Costs

Net Labor Costs

Net Cost per store	Hourly Average Pay	Net Pay to Contractor	Net Cost of work done
\$ 40.00	\$ 33.33	\$ 400.00	\$ 400.00

Net Cost per store	Hourly Average Pay	Net Pay to Contractor	Net Cost of work done
\$ 75.00	\$ 62.50	\$ 750.00	\$ 750.00

Contractors Numbers

Contractors Numbers

Vehicle Costs Daily Average	Gross income	Gross Overhead	Profit
\$ 37.00	\$ 400.00	\$ 40.00	\$ 360.00
Net Hourly income	Net after taxes	Net Hourly income	Net after taxes
\$ 20.00	\$ 240.00	\$ 16.67	\$ 200.00

Vehicle Costs Daily Average	Gross income	Gross Overhead	Profit
\$ 37.00	\$ 750.00	\$ 40.00	\$ 710.00
Net Hourly income	Net after taxes	Net Hourly income	Net after taxes
\$ 41.42	\$ 497.00	\$ 35.50	\$ 426.00

Employer's Numbers

Employer's Numbers

Gross Income	Direct Cost	Gross Costs Per Store	PreTax Profit
\$ 750.00	\$138.00	\$ 40.00	\$ 212.00
Gross Hourly Costs	Gross Cost	Take Home Pay	Take Home Pay
\$ 44.83	\$ 538.00	\$ 84.80	\$ 127.20
Net Hourly Income			
\$ -			

Gross Income	Direct Cost	Gross Costs Per Store	PreTax Profit
\$1,400.00	\$138.00	\$ 88.80	\$ 512.00
Gross Hourly Costs	Gross Cost	Take Home Pay	Take Home Pay
\$ 74.00	\$888.00	\$ 204.80	\$ 307.20
Net Hourly Income			
\$ -			

Desired Profitability

Desired Profitability

Costs+30%	Actual Profitability	Actual Price per store Needed
\$ 699.40	28%	\$ 69.94

Costs+30%	Actual Profitability	Actual Price per store Needed
\$1,154.40	37%	\$ 115.44